

ISWR Revenue & Expenses	FYTD		v. FYTD 2021		Projected	FY 2022	% of
	11/30/2020	11/30/2021	\$	%	11/30/2021	Original Budget	Budget
TTS Revenue	\$ 2,660,775	\$ 2,924,748	\$ 263,973	9.9%	\$ 5,465,160	\$ 5,465,160	53.5%
JCR Revenue	\$ 442,456	\$ 636,456	\$ 194,000	43.8%	\$ 1,288,550	\$ 946,038	67.3%
Other	\$ 3,470	\$ 9,176	\$ 5,707	164.5%	\$ 12,000	\$ 4,000	229.4%
Subtotal Revenue	\$ 3,106,701	\$ 3,570,380	\$ 463,679	14.9%	\$ 6,765,710	\$ 6,415,198	55.7%
(-) ISWR Salaries & Benefits	\$ (426,710)	\$ (436,003)	\$ (9,293)	2.2%	\$ (1,259,684)	\$ (1,207,684)	
(-) Operating Expenses	\$ (1,783,897)	\$ (1,811,375)	\$ (27,478)	1.5%	\$ (4,768,695)	\$ (4,731,995)	38.3%
Net before CAPEX	\$ 896,094	\$ 1,323,001	\$ 426,908	47.6%	\$ 737,331	\$ 475,519	
(-) Capital Expenditures	\$ (1,493)	\$ (41,193)	\$ (39,700)		\$ (364,185)	\$ (209,334)	
Net Revenue/ (Expense)	\$ 894,601	\$ 1,281,809	\$ 387,208		\$ 373,146	\$ 266,185	<- Use of Fund Balance or Net Revenue

Notes
Total ISWR revenue is up 14.9% YOY or \$463,679. TTS Revenue is up 9.9% YOY or \$263,973. TTS Revenue is ahead of budget by \$647,598. JCR Revenue is up 43.8% YOY or \$194,000 and ahead of budget by \$245,498. Commodity prices have really improved, including scrap metal.

Major Contractors	FYTD		v. FYTD 2021	
	11/30/2020	11/30/2021	\$	%
Bonneville, Jefferson & Sweetwater County Landfills	\$ 535,692	\$ 554,892	\$ 19,200	3.6%
Yellow Iron Construction	\$ 605,268	\$ 673,599	\$ 68,331	11.3%
Terra Firma Organics	\$ 351,403	\$ 306,451	\$ (44,952)	-12.8%
Total	\$ 1,492,363	\$ 1,534,942	\$ 42,579	2.9%

Notes
The three big contractors at the transfer station are up YOY by a combined 2.9%.

Recycling Center Commodity Activity	11/30/2020		11/30/2021		v. FYTD 2021	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	%
Tons (excl. HHW, E-Waste, & Scrap Metal)	1,645		1,947		301.98	18.4%
Revenue	\$ 96,726		\$ 220,543		\$ 123,817	128.0%
Avg \$ / Ton	\$ 58.81		\$ 113.28		\$ 54.48	92.6%

Notes
Recycling center tonnages are up by 302 tons. Revenue is up by \$123,817. Tonnage and revenue are booked in the month we receive payment. Average recycling commodity pricing is up 92.6% YOY.

Top 5 Commodity Activity + Aluminum	11/30/2020		11/30/2021		v. FYTD 2021	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans	42.98	\$ 940.18	42.98	\$ 1,448.19	-	\$ 508.01
1. Office Paper	56.88	\$ 44.58	49.26	\$ 66.90	(7.62)	\$ 22.32
2. Corrugated Cardboard	731.61	\$ 57.13	979.57	\$ 125.50	247.96	\$ 68.37
3. Glass	491.81	\$ -	520.41	\$ -	28.60	\$ -
4. Magazines	63.65	\$ 10.17	110.90	\$ 36.58	47.25	\$ 26.41
5. Newspaper	147.73	\$ 62.93	156.56	\$ 67.12	8.83	\$ 4.19
1-5 as % of Total Commodity Tons	90.69%		93.32%		325.02	

Notes
Recycling Center tonnages for the top five commodities + aluminum are up 325 tons YOY. As you can see this increase is mostly cardboard tonnages.

Tonnage & Diversion	11/30/2020		11/30/2021		v. FYTD 2021	
	Tons	%	Tons	%	Tons	%
Total Inbound to TTS and JCR	24,256.70		24,507.71		251.01	1.03%
Total Outbound Trash to Bonneville & Mud Lake	16,030.71		15,842.61		-188.10	-1.17%
Diverted Tons	8,225.99		8,665.10		439.11	5.34%
Outbound as %	66.09%		64.64%			
Diverted as %	33.91%		35.36%			

Notes